

Message Text

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PAGE 01 ROME 04976 162154Z

ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-05 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SS-15
H-02 /056 W

-----013721 170843Z /16

R 161823Z MAR 78

FM AMEMBASSY ROME

TO SECSTATE WASHDC 1377

AMEMBASSY ATHENS

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY BRUSSELS

AMEMBASSY BONN

UNCLAS ROME 4976

E.O. 11652: N/A

TAGS: EAIR, GR

SUBJECT: CIVAIR: OLYMPIC AIRWAYS INTEREST IN AIRBUS

REF: ATHENS 1066; ROME A-49, MARCH 6, 1978

FROM RCAA DWOR

1. OLYMPIC AIRWAYS PLANNING AND DEVELOPMENT DIRECTOR CHARALAMBOS MAVROKEFALOS CONFIRMS EMBASSY ATHENS (ANGELIDIES) INDICATION TO RCAA THAT GREEK CARRIER VERY CLOSE TO ORDERING TWO AIRBUS INDUSTRIE A-300B4'S VALUED AT ESTIMATED DOLS 70 MILLION WITH AN OPTION ON AN ADDITIONAL THREE. RCAA BELIEVES OLYMPIC HAS ALREADY ACCEPTED AIRBUS INDUSTRIE LETTER OFFER BUT AWAITING FORMAL GREEK GOVERNMENT APPROVAL BEFORE SIGNING FINAL SALES CONTRACT. MAVROKEFALOS INDICATES THE NEW AIRCRAFT WOULD BE INITIALLY DEPLOYED ON SERVICES BETWEEN ATHENS AND WESTERN EUROPE PARTICULARLY LONDON AND PARIS. DOMESTIC DEPLOYMENT WOULD NOT OCCUR UNTIL LATER. INITIAL DELIVERY FIRST TWO AIRCRAFT PROBABLY SPRING, 1979.

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2. MAVROKEFALOS INDICATES OLYMPIC HAS BEEN BRIEFED ON BOEING NEW AIRPLANE PROGRAM (757,767,777) AND LOCKHEED SHORT-BODIED L-1011-400 TRISTAR BUT THAT DELIVERY DATES (1983) TOO LATE FOR OLYMPIC'S REQUIREMENTS.

3. WITH REGARD TO OLYMPIC FLEET PLANNING AND LINES AND

DEVELOPMENT, RCAA AND EMBASSY ATHENS JOINTLY CALLING ON AIRLINES
NEW CHAIRMAN, DIRECTOR GENERAL, AND MAVROKEFALOS AMONG OTHERS
WEEK OF MARCH 21 THROUGH MARCH 24.GARDNER

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NNN

Message Attributes

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Disposition Event:
Disposition History: n/a
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